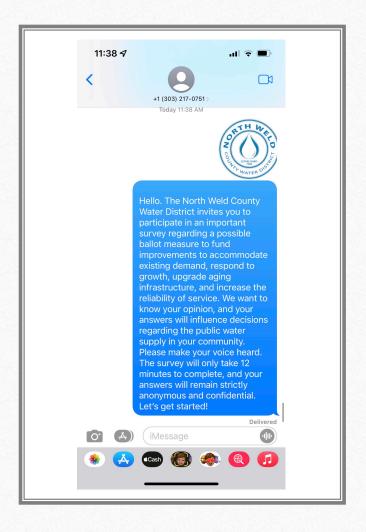
#### North Weld County Water District Ballot Measure Survey

August 18th to 25th, 2022





#### Survey Methodology

- Magellan Strategies are pleased to present the results of an online survey of 511 registered voters within the North Weld County Water District.
- The interviews were conducted from August 18<sup>th</sup> to August 25<sup>th</sup>, 2022. The overall survey responses have a margin of error of +/- 4.28% at the 95% confidence interval. Subgroups of voters will have a higher margin of error than the overall sample.
- The survey results were weighted to be representative of the voter turnout demographics of a midterm election within the North Weld County Water District.







#### Survey Objectives

- The primary objective of this survey was to measure voter support and opposition levels for a 5 mill property tax increase to be used for necessary projects to accommodate existing demand, respond to growth, upgrade aging infrastructure, and increase the reliability of service.
- The survey included information questions regarding the reasons why the district is considering this ballot measure, as well as general questions regarding the district.







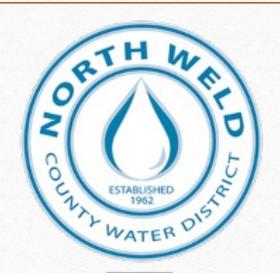
# Registration and Past Turnout Demographics

| Magellan Strategies North Weld County Water District Registration and Voter Turnout Demographics |                     |       |       |       |        |       |             |       |        |       |
|--|---------------------|-------|-------|-------|--------|-------|-------------|-------|--------|-------|
|  |                     |       |       |       |        |       |             |       |        |       |
|  |                     |       |       |       |        |       |             |       |        |       |
| Residential Address  | Active Registration |       | 2021  |       | 2020   |       | 2019        |       | 2018   |       |
| Windsor  | 7,376               | 35.4% | 3,202 | 38.9% | 7,189  | 35.6% | 2,671       | 29.0% | 5,160  | 35.8% |
| Severance  | 6,473               | 31.1% | 2,094 | 25.4% | 6,299  | 31.2% | 2,565       | 27.9% | 3,959  | 27.4% |
| Greeley  | 1,959               | 9.4%  | 759   | 9.2%  | 1,878  | 9.3%  | 1,286       | 14.0% | 1,594  | 11.0% |
| Eaton  | 1,797               | 8.6%  | 747   | 9.1%  | 1,777  | 8.8%  | 1,185       | 12.9% | 1,449  | 10.0% |
| Fort Collins   | 739                 | 3.5%  | 364   | 4.4%  | 707    | 3.5%  | 360         | 3.9%  | 556    | 3.9%  |
| Timnath  | 657                 | 3.2%  | 311   | 3.8%  | 626    | 3.1%  | 182         | 2.0%  | 300    | 2.1%  |
| Ault   | 617                 | 3.0%  | 347   | 4.2%  | 586    | 2.9%  | 405         | 4.4%  | 578    | 4.0%  |
| Gill   | 604                 | 2.9%  | 196   | 2.4%  | 565    | 2.8%  | 277         | 3.0%  | 418    | 2.9%  |
| Pierce   | 364                 | 1.7%  | 119   | 1.4%  | 323    | 1.6%  | 159         | 1.7%  | 235    | 1.6%  |
| Other  | 251                 | 1.2%  | 95    | 1.2%  | 244    | 1.2%  | 109         | 1.2%  | 179    | 1.2%  |
|  | 20,837              |       | 8,234 |       | 20,195 |       | 9,199       |       | 14,428 |       |
|  |                     |       |       |       |        |       |             |       |        |       |
| Sex  | Active Registration |       | 2021  |       | 2020   |       | 2019        |       | 2018   |       |
| Female   | 10,502              | 50.4% | 4,240 | 51.5% | 10,328 | 51.1% | 4,709       | 51.2% | 7,373  | 51.1% |
| Male   | 10,335              | 49.6% | 3,994 | 48.5% | 9,867  | 48.9% | 4,490       | 48.8% | 7,055  | 48.9% |
| Total  | 20,837              |       | 8,234 |       | 20,195 |       | 9,199       |       | 14,428 |       |
|  |                     |       |       |       |        |       |             |       |        |       |
| Age Group  | Active Registration |       | 2021  |       | 2020   |       | <u>2019</u> |       | 2018   |       |
| 18-34  | 6,260               | 30.0% | 1,250 | 15.2% | 5,207  | 25.8% | 1,359       | 14.8% | 2,836  | 19.7% |
| 35-44  | 4,361               | 20.9% | 1,608 | 19.5% | 4,110  | 20.4% | 1,438       | 15.6% | 2,821  | 19.6% |
| 45-54  | 3,307               | 15.9% | 1,335 | 16.2% | 3,264  | 16.2% | 1,461       | 15.9% | 2,453  | 17.0% |
| 55-64  | 3,246               | 15.6% | 1,664 | 20.2% | 3,496  | 17.3% | 2,078       | 22.6% | 2,818  | 19.5% |
| 65+  | 3,663               | 17.6% | 2,377 | 28.9% | 4,118  | 20.4% | 2,863       | 31.1% | 3,500  | 24.3% |
| Total  | 20,837              |       | 8,234 |       | 20,195 |       | 9,199       |       | 14,428 |       |
|  |                     |       |       |       |        |       |             |       |        | _     |
| Party  | Active Regi         |       | 2021  |       | 2020   |       | 2019        |       | 2018   |       |
| Unaffiliated   | 8,824               | 42.3% | 2,892 | 35.1% | 7,360  | 36.4% | 2,742       | 29.8% | 4,663  | 32.3% |
| Republican   | 8,779               | 42.1% | 4,043 | 49.1% | 9,714  | 48.1% | 5,019       | 54.6% | 7,430  | 51.5% |
| Democrat   | 2,920               | 14.0% | 1,220 | 14.8% | 2,864  | 14.2% | 1,344       | 14.6% | 2,157  | 15.0% |
| Libertarian  | 210                 | 1.0%  | 55    | 0.7%  | 180    | 0.9%  | 64          | 0.7%  | 122    | 0.8%  |
| Other  | 104                 | 0.5%  | 24    | 0.3%  | 77     | 0.4%  | 30          | 0.3%  | 56     | 0.4%  |
|  | 20,837              |       | 8,234 |       | 20,195 |       | 9,199       |       | 14,428 |       |
|  |                     |       |       |       |        |       |             |       |        |       |





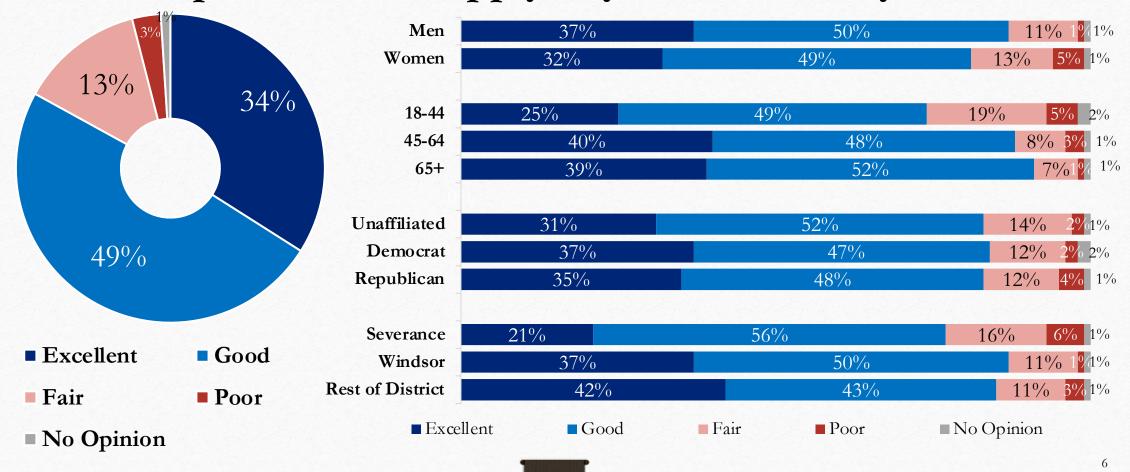
# Overall Quality of the Public Water Supply in Your Community







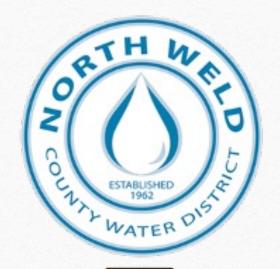
## How would you rate the overall quality of the public water supply in your community?







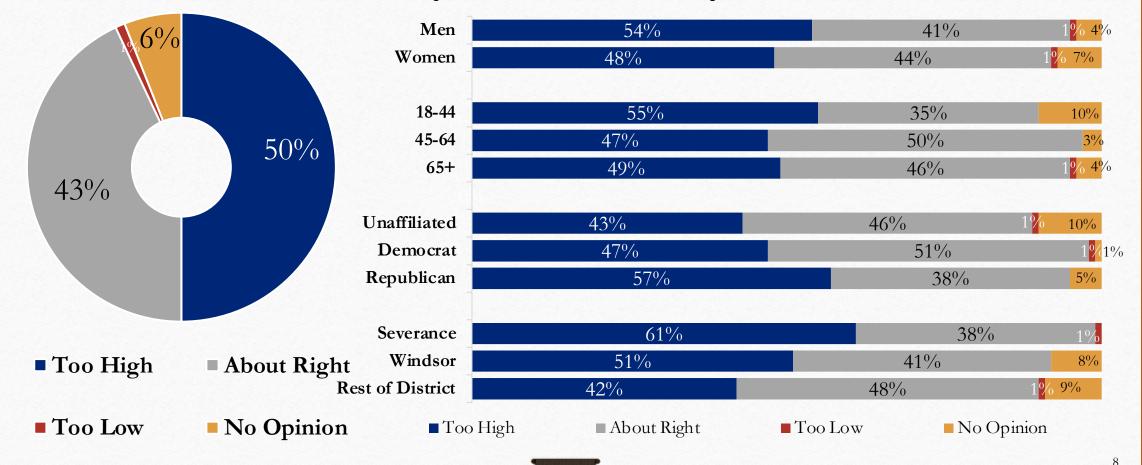
# Monthly Water Rates in Your Community







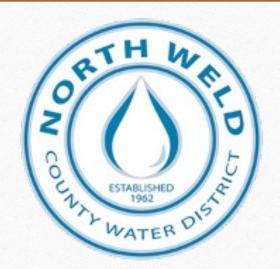
### How would you rate the monthly water rates in your community?







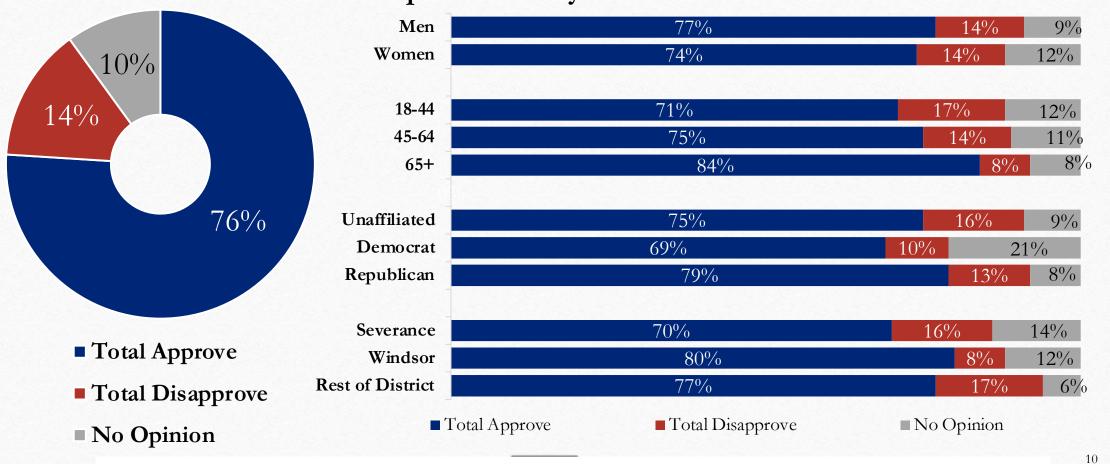
### North Weld County Water District Job Approval







Do you approve or disapprove of the job the North Weld County Water District does providing the public water supply for homes, businesses, agricultural and livestock operations in your area?

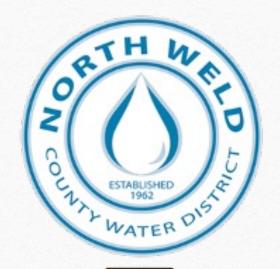


Strongly Approve 32%, Somewhat Approve 44%, Somewhat Disapprove 8%, Strongly Disapprove 6%





### North Weld County Water District Fiscal Responsibility

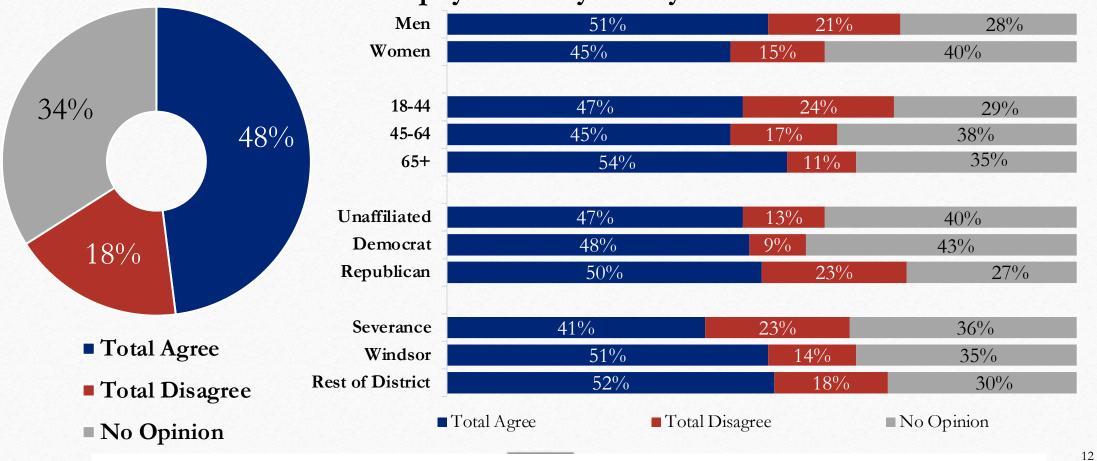






Do you agree or disagree with the following statement?

"The North Weld County Water District is fiscally responsible and spends taxpayer money wisely."

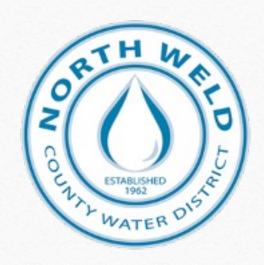


Strongly Agree 13%, Somewhat Agree 35%, Somewhat Disagree 10%, Strongly Disagree 8%





#### NWCWD Ballot Measure Uninformed Ballot Test



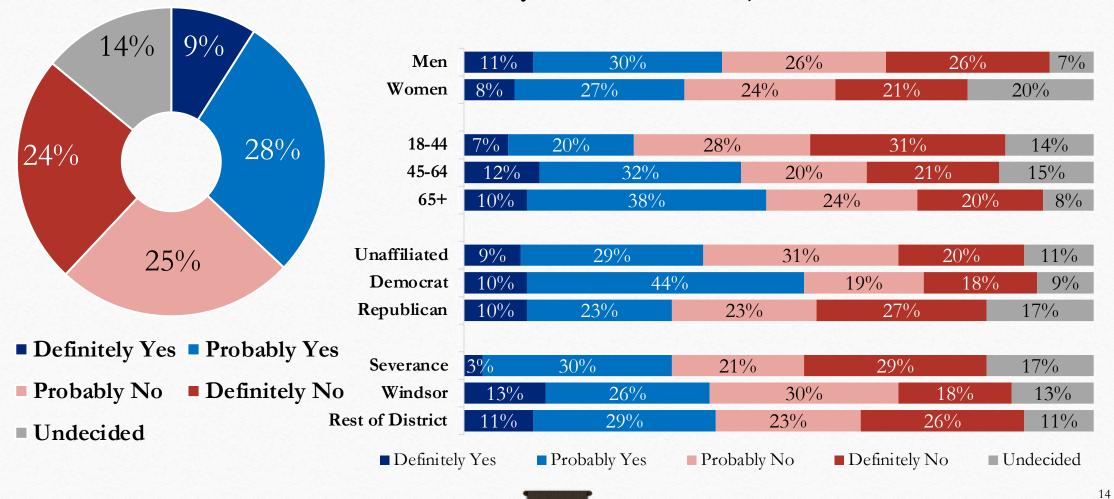
Before we continue, you should know the District has not decided to place a ballot measure before voters to fund necessary projects and infrastructure improvements. The District has been increasing rates and realizes that this has been tough on customers and is therefore looking for other solutions. Your participation in this survey will strongly influence future decisions. Let's continue the survey now...

The North Weld County Water District is considering a ballot measure in November asking voters to approve a 5-mill property tax increase. A 5-mill property tax increase would raise \$5 million annually and would cost a homeowner \$13.33 per month on a home valued at \$450,000. Revenue from the property tax increase would allow the District to complete necessary projects to accommodate existing demand, respond to growth, upgrade aging infrastructure, and increase the reliability of service. These projects would include: Pump Station Newt III, Water Rights Purchase and Acquisition, Interconnect with City of Greeley, Line Upgrade 16 to 48 inch From Tank 1 to Eastern Distribution System, Eaton Pipeline along County Road 72 to Tank 4 Site, TANK 1C at Existing Highway 257 Tank 1 Site, North Weld ELCO Transmission Line (NEWT III) – Third Phase and final segment of the project, and 42 inch Transmission Line Weld County Segment (County Line to Tank 1).

If an election were being held today, would you vote yes and approve this property tax increase, or would you vote no and reject it?



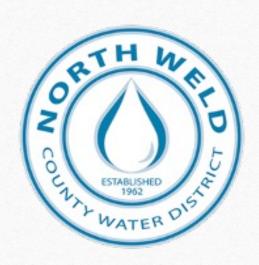
MAGELLAN STRATEGIES If an election were being held today, would you vote yes and approve this property tax increase, or would you vote no and reject it?







# Information Questions About 5 Mill Property Tax Increase Ballot Measure Proposal



We will now share information about why the North Weld County Water District is considering asking voters to approve a 5-mill property tax increase. After reading the information, please indicate if you are more likely to vote yes and approve the ballot measure or if you are more likely to vote no and reject it. Let's get started...



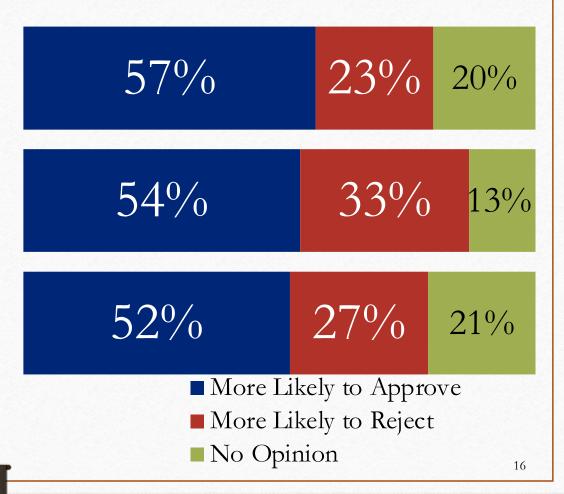


#### Information Questions About 5 Mill Property Tax Increase Ranked by Percent More Likely to Approve

Previously, developers were allowed to make a payment to the District in lieu of water supply. Now, the District has required developers to provide the water supply needed for development. Knowing this information, are you:

Without an increase in property taxes, it will take over 10 years to finance and construct the necessary projects and infrastructure improvements. The District wants to invest now in order to avoid a breakdown in the system that becomes more expensive to fix in the future. Knowing this information, are you:

The District is working with commercial customers to decrease demand through flow control device policies and surcharge fees. Knowing this information, are you:





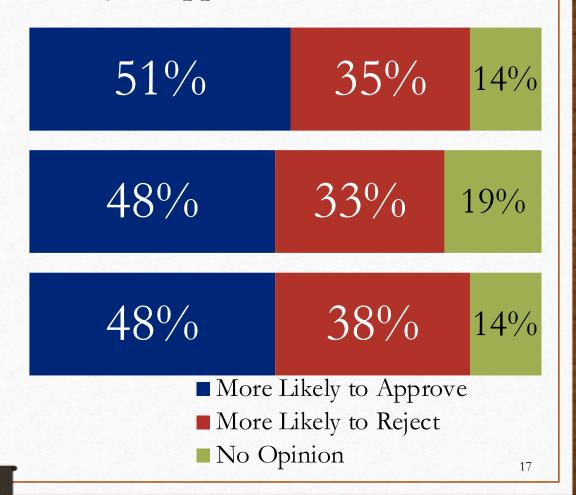


#### Information Questions About 5 Mill Property Tax Increase Ranked by Percent More Likely to Approve

New revenue from a property tax increase could be used to accelerate capital projects and/or provide rate relief. Knowing this information, are you:

The District has implemented a partial moratorium on new taps (plant investments) so that growth does not extend beyond what the system can handle. Knowing this information, are you:

Without an increase in property taxes, the new revenue to finance and construct the necessary projects and infrastructure improvements will need to come from rate increases. The current water rates are: Residential: \$4.15 per 1,000 gallons, Commercial/Industrial: \$4.15 per 1,000 gallons, Towns: \$3.11 per 1,000 gallons. The rates for 2023 would be: Residential: \$4.44 per 1,000 gallons, Commercial/Industrial: \$4.44 per 1,000 gallons, Towns: \$3.33 per 1,000 gallons. Rates would need to be increased annually at 7% over the next ten years if a property tax increase is not approved by voters. Knowing this information, are you:





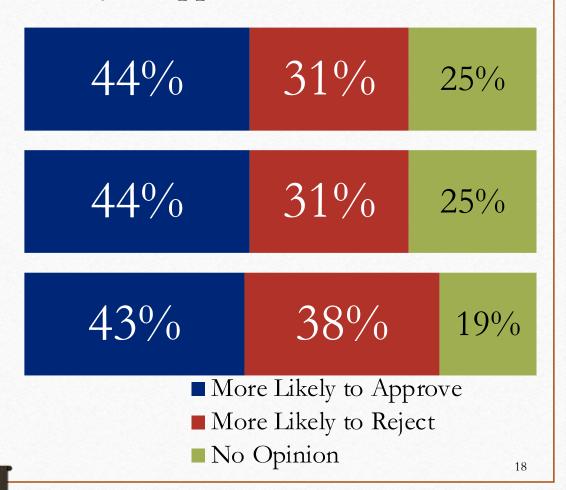


#### Information Questions About 5 Mill Property Tax Increase Ranked by Percent More Likely to Approve

The District has already invested in NEWT III and the Eaton pipelines to increase system capacity. Knowing this information, are you:

The District has doubled the cost of plant investments in order to require growth to pay for itself. Knowing this information, are you:

The District is in the process of bonding for \$38 million to fund the most critical projects before demands on the system have long-term negative effects. These critical projects include construction of a third tank at the Tank 1 site (Tank 1C), North Weld ELCO Transmission Line (NEWT III) – Third Phase and final segment of the project and 42-inch Transmission Line Weld County Segment (County Line to Tank 1C). Part of the revenue from a 5-mill property tax increase could be used to pay off the bond. Knowing this information, are you:

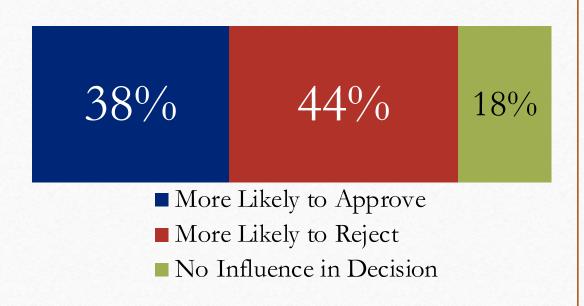






#### Information Questions About 8 Mill Property Tax Increase Ranked by Percent More Likely to Approve

The District has increased rates by 7% each year to help pay for capital investments. Knowing this information, are you:

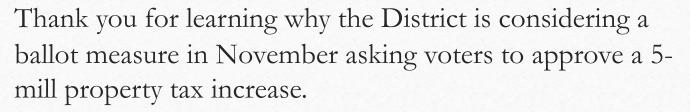






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#### NWCWD Ballot Measure Informed Ballot Test



As a reminder, a 5-mill property tax increase would raise \$5 million annually and would cost a homeowner \$13.33 per month on a home valued at \$450,000.

Revenue from the property tax increase would allow the District to complete necessary projects to accommodate existing demand, respond to growth, upgrade aging infrastructure, and increase reliability of service.

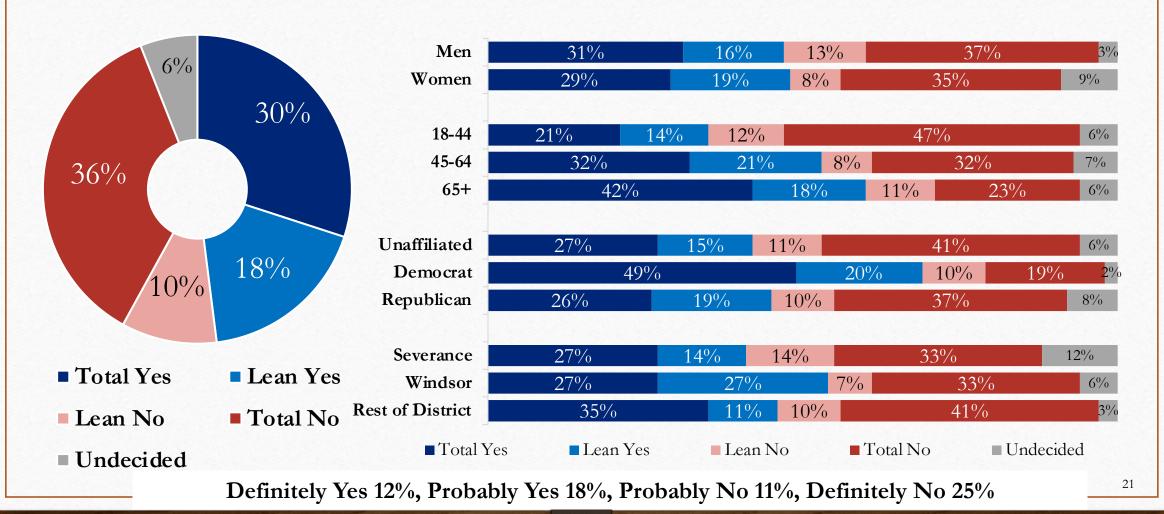
If an election were being held today, would you vote yes and approve this property tax increase, or would you vote no and reject it?







If an election were being held today, would you vote yes and approve this property tax increase, or would you vote no and reject it?







# Why Voters Would Approve a 5-Mill Property Tax Increase

"Please describe the reasons why you would vote yes and approve the 5-mill property tax increase."

#### Themes

Understand the Need

Prefer Tax Increase to Rate Increases

Many Mention Desire to Control Growth & Have Developers Pay Fair Share

- ➤ We Need to upgrade the systems. We need to hold developers more accountable for their water as it relates to number of homes/buildings going up and the increased usage/stress on the systems. -Female, 45-54, Windsor
- I understand the need, but my hesitance is the amount of increased property tax. I think more of the new development cost burden should be put on the new DEVELOPERS (cities, towns, land developers, etc.) If you want growth, have them PAY for the capital growth needed to support them. Property taxes have already gone up a LOT over the last couple of years due to house valuations. -Male, 65+, Eaton
- Whether approved or disapproved taxpayers are going to have to pay one way or another either through rights or the tax increase. It seems more logical to approve the ballot in my opinion -Female,35-44, Severance
- ➤ I guess the money has to come from somewhere and I don't want a rate hike in my water bill -Male, 45-54, Windsor
- ➤ I like having clean reliable water for my family. –Male, 35-44, Pierce





#### Why Voters Would Reject a 5-Mill Property Tax Increase

"Please describe the reasons why you would vote no and reject the 5-mill property tax increase."

#### **Themes**

Property Taxes Are Already Too High/Inflation

Too Much Growth, Developers Should Pay Fair Share

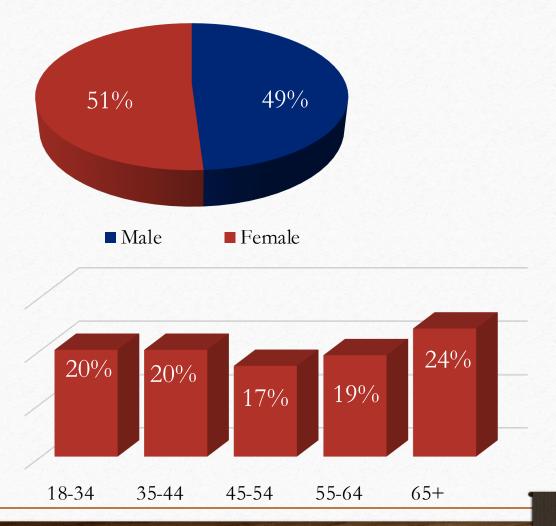
Not Happy with Past District Actions

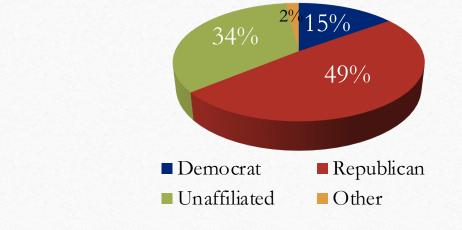
- Growth should pay for itself. Pass the cost onto developers and those moving to the area. Maintenance is one thing but funding growth for the sake of growth makes no sense. As a senior \$13.33 a month is a lot of money. Taxes are high enough. -Female, 55-64, Windsor
- ➤ Had NWCWD been more responsible over the last 10 years, we wouldn't be in this situation. People are tired of new taxes, fees, surcharges, and whatever the hell else you wanna call them. –Male, 55-64, Severance
- ➤ Don't want to pay more taxes and money should have been invested better for how much we paid for taps. –Female, 35-44, Ault
- We are subsidizing poor growth management strategies. This infrastructure and capacity should be funded through fees from development not existing users. Development in this area is cheap so developers take advantage and then we subsidize the needed infrastructure. -Female, 35-44, Fort Collins
- I believe growth in Northern Colorado is too fast paced and unsustainable. I'm glad that water constraints have slowed that process, especially in Eaton. Taxing existing homeowners to finance the rapid growth is an affront to those that have called Northern Colorado home for many years. I also believe a rate hike is more appropriate so that high volume users pay more than low volume users. -Male, 35-44, Eaton

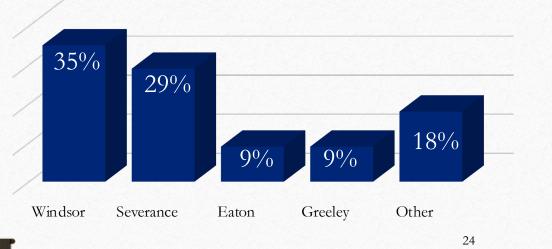




### Survey Demographics













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